BUSINESS **SOLUTION** PROVIDERS

Microsoft CERTIFIED
Professional

sage
Authorized Partner

sage SILVER
Development Partner

sage
Certified Consultant

Business **Solution** Providers
Consultants, Not Salespeople

Not all software consulting firms are created equal. Most are run by salesmen, who pressure you to buy the products they sell. Rushing to the next sale, they leave you stranded without implementation, customization or training.

Business Solution Providers (BSP) is different. We're owned and operated by business consultants with a unique combination of accounting and technical expertise. We know how to implement a successful ERP system, not just talk about one, because we're seasoned Sage 100 consultants.

Working in concert with our customers to design and implement real solutions to business challenges is the life's blood of BSP. If the SAGE 100 products are not the right fit, you will hear it from us first. We're here to provide you with business solutions,determining how your business can be improved, with or without new software.

BSP is laser focused on just one thing. Exceeding your expectations – the first time, every time.

ACCOUNTING ACUMEN

Serious financial savvy starts at the top at BSP. One of the principals has an extensivebackground in accounting, and he sets the strategic direction for all client relationships.Does a solution make sound business sense? That's the bottom-line question foreach and every suggestion we make.

SOFTWARE SMARTS

The second principal is an accomplished systems designer. It's his uncanny ability withsoftware that earned us Master Developer status with Sage Software, a prestigiousdesignation for business partners allowed to create enhancements for Sage Software's products. Other business partners around the country, in fact, call us with custom enhancements request.

THE BSP DIFFERENCE

- Senior-level consultant involved on every engagement from start to finish

- Owned and operated by experienced Sage Software consultants, not salespeople

- Principals are always available to clients

- Every employee must pass formal Sage Software certification classes

- Prepaid blocks of service not required; we don't play the hostage game

- Senior-level accounting and software expertise

- Business and technical solutions for both short- and long-term success

"BSP and the tools they've given us were significant factors in making last year the best in our history."
—Tony Piombino, CFO, Skyline Windows

"SAGE MAS 90 supported by BSP makes us feel more like a corporation than a small business."
—Rich Walker, Bergen Sign

Business Solution Providers
Providing Real Business Solutions

Whether you're a new start-up or an established corporation, BSP's seasoned consultants will surprise you with their candor and insights. Do you have problems with inventory management? Low margins? Inadequate reporting? BSP can pinpoint the source of business issues, suggest powerful remedies, and work diligently until you experience dramatic results.

COMPLETE SUITE OF SERVICES

Diagnosis – Where are the bottlenecks in your business? We'll help you find them, and suggest software or other solutions for streamlining operations at all levels, positioning you for future growth.

Implementation – We're pros when it comes to installing and configuring business systems to meet your exact needs.

Training – Fast and effective, training from BSP helps you hit the ground-running, so you get the most out of your software investment.

Technical Support – You're never alone with BSP as your partner. We're committed to making sure your system runs smoothly and does more than you hoped it would, year after year.

Development – As one of a select few Sage Software Master Developers, BSP is authorized to create custom modifications like reports, modules, or extended solutions, even writing changes to original product code, for greater functionality.

Network Configuration – For a more flexible, collaborative work environment, let BSP's experts design, install and maintain your corporate network.

Call BSP TODAY for a complimentary initial consultation: (201) 933-1990.

TOOLS BUSINESSES NEED MOST

BSP offers basic accounting systems, plus add-on modules to match your specific enterprise and industry niche:

- Core accounting systems

- Distribution modules including bar coding, credit card processing and more

- Job costing capabilities to track cost and revenue by project

- Manufacturing modules like bill of materials, inventory, sales order and work order

- Customer relationship management (CRM) systems

- E-commerce tools to manage your online sales presence

"We appreciate BSP's full range of services and solutions. No matter how much we grow, they've got us covered." –Kevin Jones, MSW Inc.

"To sum it up, I thought Business Solution Providers brought the balance we needed, knowledge of the products and patience during the training, and we finished on time!" —Frank Dubois, DRG