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How to Navigate the Home Buying Process

Buying a home can be a daunting task. This book details the buying process, with strategies and advice to help the process go by as quickly and smoothly as possible. These strategies have helped thousands of people buy their homes in a timely manner—and most importantly—for a reasonable, or even amazing, price. It's time to find your dream home!

This book shows you the best ways to search for your desired home, how to compare your needs versus wants, negotiation tips, what to look for in a home loan, steps to take during a home inspection, and a full rundown of the closing process.



Maria Vourlides is a Licensed Real Estate Salesperson with Compass serving the New York City market. This book was written to help homebuyers find the house of their dreams without overpaying.

Maria has provided an effective guide to home buying for you to use. If you need help with implementing these techniques, please contact Maria for guidance.

Visit values.mariavourlides.realtybooksource.com to find out what your home is worth for free.

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U.S.A. \$19.99
CAN \$26.39

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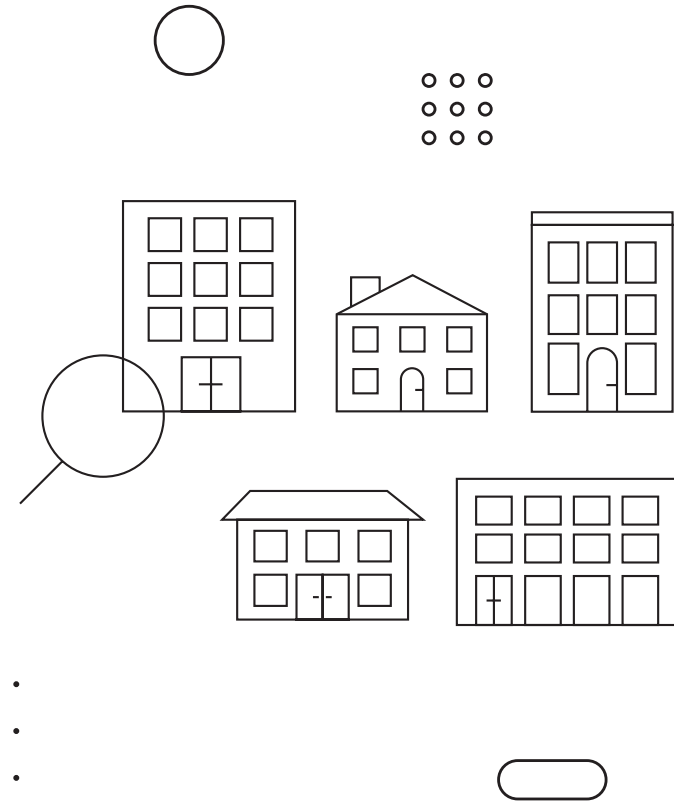


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Licensed Real Estate Salesperson
Certified Negotiation Expert

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A Guide for Selling Any Home

Are you ready to tap into the best-kept secrets of successful home sellers? This book reveals the most effective tactics to get the most money out of your home in the shortest amount of time. These strategies have helped sell thousands of homes, and now, you have them all at your fingertips. Inside you will find:

- The easiest way to sell your home for more money
- What most buyers look for in a home
- How to answer nosy buyer questions
- Why price isn't the only reason homes don't sell
- How to avoid costly mistakes by knowing your home's true value
- How to win negotiations and get more money

These strategies have been thoroughly tested and proven effective time and time again. Don't miss out on learning these tricks employed by the wealthiest home sellers!



Maria Vourlides is a Licensed Real Estate Salesperson with Compass serving the New York City market. She has made it her mission to help homeowners quickly sell their homes for top dollar.

This book gives you access to proven marketing strategies. If you need help with implementing these techniques, please contact Maria for guidance.

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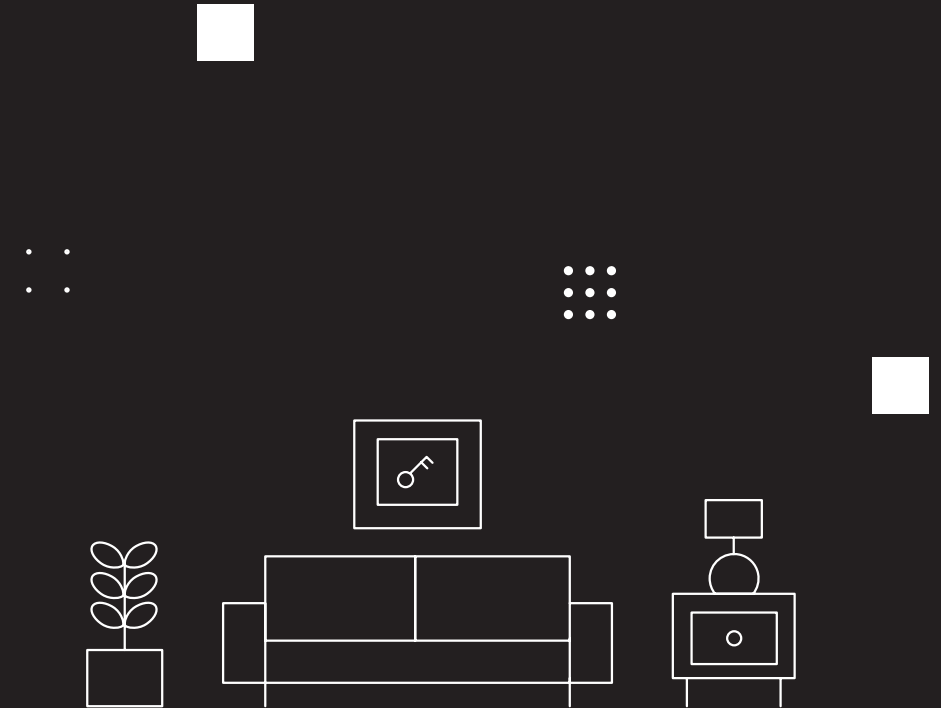
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A Guide for Selling Any Home

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How to Sell Your Home After Your Listing Expires

Why do some homes never seem to sell? There are a lot of reasons, but each one of them can be overcome with the right strategy. Yes, price is the first thing to consider, but many times other variables make the biggest difference. Inside you will find:

- Reasons homes do not sell
- Marketing techniques to improve your chances of selling
- What to do in a poor market
- Signs of an agent hurting your chances



Maria Vourlides is a Licensed Real Estate Salesperson with Compass serving the New York City market. She has made it her mission to help homeowners quickly sell their homes for top dollar.

This book gives you access to proven, effective selling solutions. If you need help with implementing these techniques, please contact Maria for guidance.

Visit values.mariavourlides.realtybooksource.com to find out what your home is worth for free.

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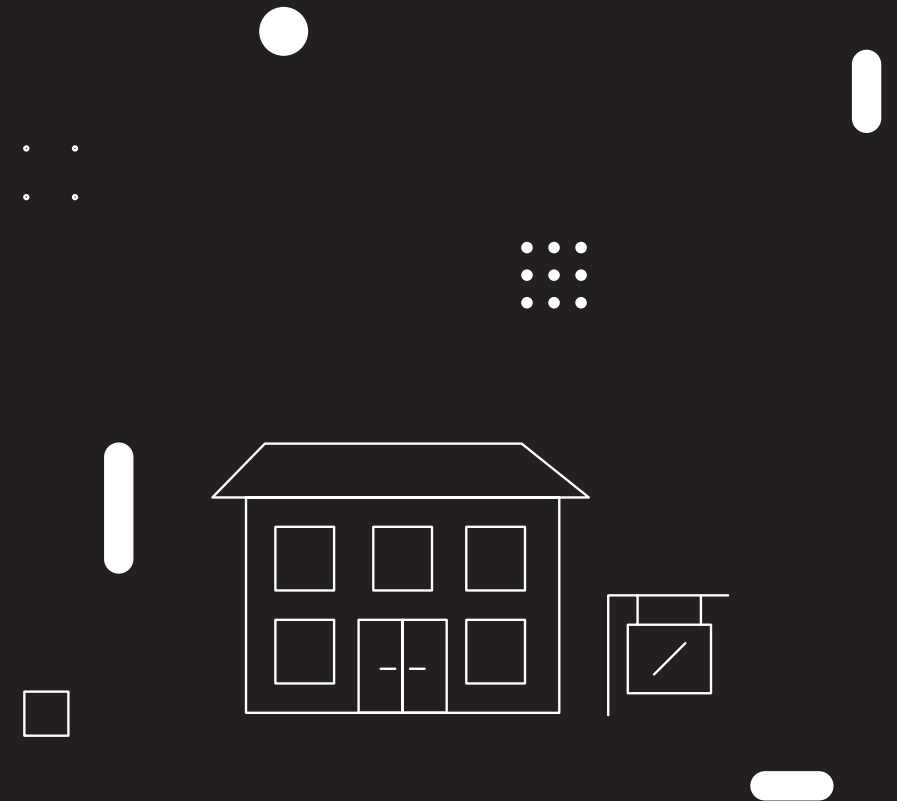


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