



Touch Point
Training
Consultants®

"Inspiring Your People to Grow Your Business"

We partner with organizations to increase revenue, customer and employee engagement by providing **customized training design** and **facilitation** with **interchangeable modules** to align with your specific goals.

Leadership

Leveraged Leadership® develops cohesive leadership teams and creates a culture of team engagement, productivity, accountability and mutual trust. The program develops skills to influence and strengthen others both personally and professionally.

Sales Training

Effective Exchanges® builds self-confidence and develops a high performance sales and service culture, providing professionals with the tools to uncover customer needs, wants and challenges and the ability to offer relevant solutions and sell value.

Communication

Breaking Barriers™ breaks down communication barriers by understanding the many differences in personality, behavioral and communication styles and discovering a simple 4-step process for impactful conversations.

Customer Service

Sincere Service® builds a high performance service culture and improves internal and external customer service to consistently deliver the same message. The program equips employees at all levels with lifetime communication skills that build emotional intelligence

Culture

Cultivating Culture® aligns individuals with the organization's vision, mission and values and drives a culture where accountability for mutual goals is viewed as empowering.

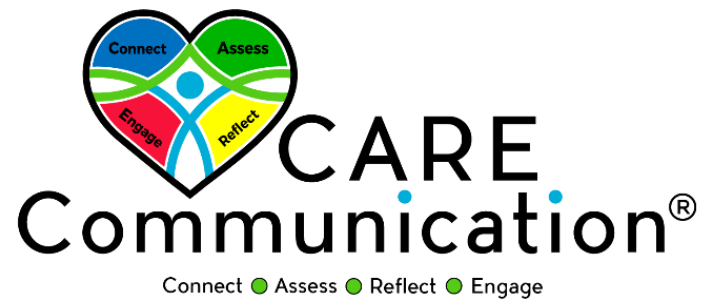


Partial Client List

AutoNation
BE Aerospace/KLX Aerospace
BJ's Wholesale Club
Brimstone Restaurant Group
Cambium Learning Group
Coastal Construction
Continucare Medical Center
Encore Technology
Hilton Hotels & Resorts
KW Property Management
Margaritaville
Marriott Hotels & Resorts
Miami Heat
Motorola
Noble House
SBA Communications
Westin Hotels & Resorts
URGO Hotels

Partial Program List

Conflict, Confrontation and Compromise
It's About Time
Mission Possible
Motivating Meetings
Preventing Workplace Harassment
Professional Presence
Team Talk
Team Works
Worthwhile Writing



Our 4 steps provide one process for
Coaching ~ Sales ~ Service
to improve communication, team
engagement, customer service and
profitability

About Anne Solomons

With over 25 years' experience as a trainer and consultant, Anne has a unique ability to engage, inspire and motivate people. Her methodologies have enhanced performance, improved culture, communication, sales and service in a wide variety of industries, both nationally and internationally.

A featured speaker at Universities, Professional Associations and Corporations, Anne has facilitated workshops and developed customized programs for Fortune 100 companies, sports league franchises, hotel and restaurant groups and privately owned businesses.

Anne serves on the Board of Directors of the Association for Talent Development, the Florida Restaurant and Lodging Association and participates in various Chamber of Commerce's.