# Turning Problems into Profit

"In order to have game changing results you have to have a game changing mindset"

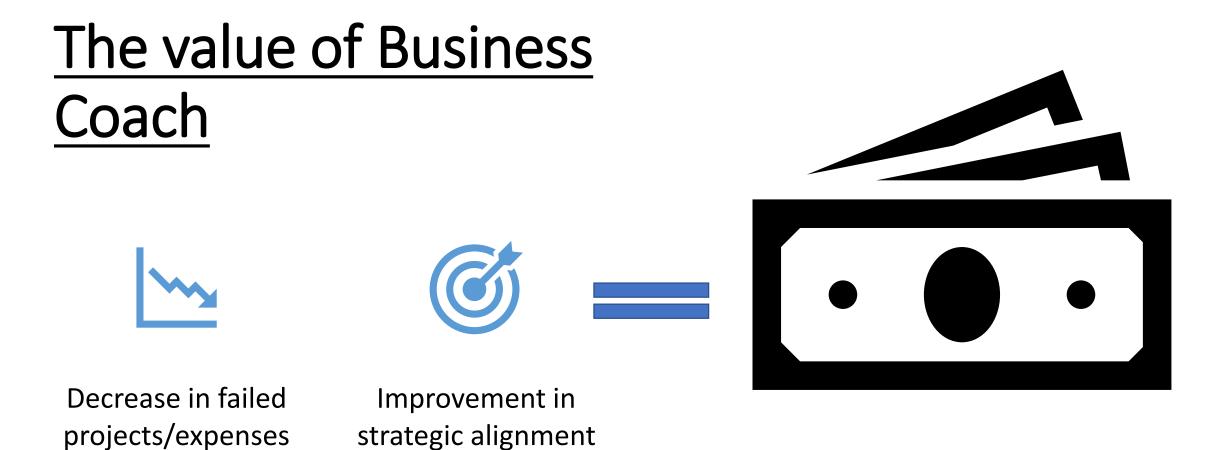


## Are you ready to have the business you've always dreamed of?

#### 7 Reasons to get a NBDG Coach

- ✓ Learn to work on your business and not in it
- $\checkmark~$  Grow from unbiased opinions
- ✓ Re-establish your vision
- ✓ Learn to use data to make decisions
- ✓ Enhance leadership skills
- ✓ Proven industry-wide strategies
- ✓ Make more money





ADVISORY CLUB-Program Overview

#### What you'll learn:

#### **MODULE 1-MARKETING 101**

 Exposure to the different ways to market your business & understanding your ideal customer

#### **MODULE 2-CREATING A SALES MACHINE**

Develop a sales process that will allow your team to thrive

#### MODULE 3-WORK SMARTER NOT HARDER

 Understanding your true cost of goods and different ways to reduce your expenses

#### **MODULE 4-BUILT TO SCALE**

 Understanding the benefits of systems and how to utilize data to accelerate business growth

#### **MODULE 5-CA\$H IS KING**

 Understand financial documents & strategies for how to maximize cashflow

#### **MODULE 6-LEADERSHIP & TEAM DEVELOPMENT**

• Building a highly productive culture and team and understanding your role.

## "TURNING PROBLEMS INTO PROFIT"

#### **Advisory Club Strategy Session**

- Certified business consultant/coach
- Knowledge sharing and network within your club with other business owners
- 2-hour Bi-weekly strategy sessions meetings
- Accountability calls
- Ongoing personal growth and business education
- Online business leader bootcamp classes





### Your Business Coach: Malcolm Rogers

- Executive MBA Global Business
  Expansion
- Certified Project Manager
- 10 yrs Entrepreneur Experience
- Author of "The Foolish Entrepreneur: The Strategy Guide to Creating and Growing a Successful Business"

