# REACH BUSINESSES WITH PURCHASING POWER AT AMERICA'S LARGEST BUSINESS EVENT



# **PAST SPONSORS**



THESMALLBUSINESSEXPO.COM (212)651-0700



MIAMI MARCH 6 MIAMI AIRPORT CONVENTION CENTER

ORLANDO MARCH 11 ROSEN PLAZA HOTEL

WASHINGTON, D.C. MARCH 27 CHARLES E. SMITH CENTER

PHILADELPHIA APRIL 9 THE DREXELBROOK EVENT CENTER

**BOSTON** APRIL 22 THE WESTIN BOSTON SEAPORT DISTRICT

# NEW YORK CITY

MAY 7 JAVITS CONVENTION CENTER

# COLUMBUS

MAY 21 OHIO EXPO CENTER

CHICAGO JUNE 4 ISADORE & SADIE DORIN FORUM

# SAN FRANCISCO

JUNE 18 SOUTH SAN FRANCISCO CONFERENCE CENTER

### PHOENIX

SEPTEMBER 12 PHOENIX CONVENTION CENTER

## SAN DIEGO

SEPTEMBER 18 SHERATON SAN DIEGO HOTEL & MARINA

# LAS VEGAS

OCTOBER 1 PLAZA HOTEL & CASINO CONVENTION CENTER

## LOS ANGELES

OCTOBER 8 PASADENA CONVENTION CENTER

AUSTIN OCTOBER 30 PALMER EVENTS CENTER

HOUSTON NOVEMBER 5 NRG CONVENTION CENTER

DALLAS NOVEMBER 19 KAY BAILEY HUTCHISON CONVENTION CENTER

**ATLANTA** DECEMBER 10 ATLANTA CONVENTION CENTER AT AMERICASMART

Inc.

**500** 



SMALL BUSINESS EXPO

# WHAT IS SMALL BUSINESS EXPO?

Since 2008, Small Business Expo has been America's largest Business to Business Trade Show & Conference catering to the needs and interests of Small and Medium-Sized Businesses (SMBs) and Entrepreneurs.

Small Business Expo brings together a diverse range of Exhibitors, from start-up to Fortune 500, each offering unique products and services to help SMBs thrive.

We are not an Industry Specific Show. Small Business Expo focuses on showcasing products & services that <u>every business needs</u> to operate and be successful. For example, every Small Business needs services such as (partial list and in no particular order): Payroll Services, Marketing Services, Merchant Services, Website Design & Development, Social Media Management, AI tools, CRM, Financial Advice & Support, Banking, Telecom, Consulting Services, Accounting Services, HR Resources, Email Marketing, PR, Graphic Design Services, Printing Services, Promotional Products, Health Insurance, IT Support, Office Supplies and so much more.

We have created a **"one-stop-shop,"** and **"build/grow-your-business in a day"** live marketplace for Small Business Owners to shop for products & services that will help to grow their business.

### Featured at Small Business Expo:

### **Exhibitor Hall**

SMALL BUSINESS WEEK

> Companies showcase their products and services to a targeted audience of Small/Mid-Sized Businesses, providing an opportunity for face-to-face interactions & new qualified sales leads.

### **Educational Workshops and Seminars:**

The Expo includes incredible thought leadership sessions covering various aspects of running a small business, such as marketing strategies, financial planning, and technology adoption.

### **Networking Opportunities:**

Entrepreneurs and Business Owners connect with each other and new vendors, fostering successful collaborations and partnerships.

### Access to Resources:

Attendees can explore resources and tools that can benefit their businesses, including technology solutions, marketing, HR, AI, financial services, and consulting.

### **Industry Insights:**

Attendees gain valuable insights into industry trends, best practices, and innovations through the Exhibitor Hall, Workshops, Networking Opportunities, Keynote Speakers and Panel Discussions.

### **Community Building:**

The Expo serves as a platform for building a supportive community among passionate Small Business Owners, allowing for the exchange of ideas and experiences.

# WHY EXHIBIT?

- Generate Great Sales Leads
- Make Immediate Sales
- Get New Customers
- Brand your Business
- Reach Your Target Audience of Business Owners & Buyers
- Reach THOUSANDS of Qualified Buyers
- Introduce Your Company's New Products & Services
- Distribute Product Samples/Info
- Give Live Product & Service Demonstrations



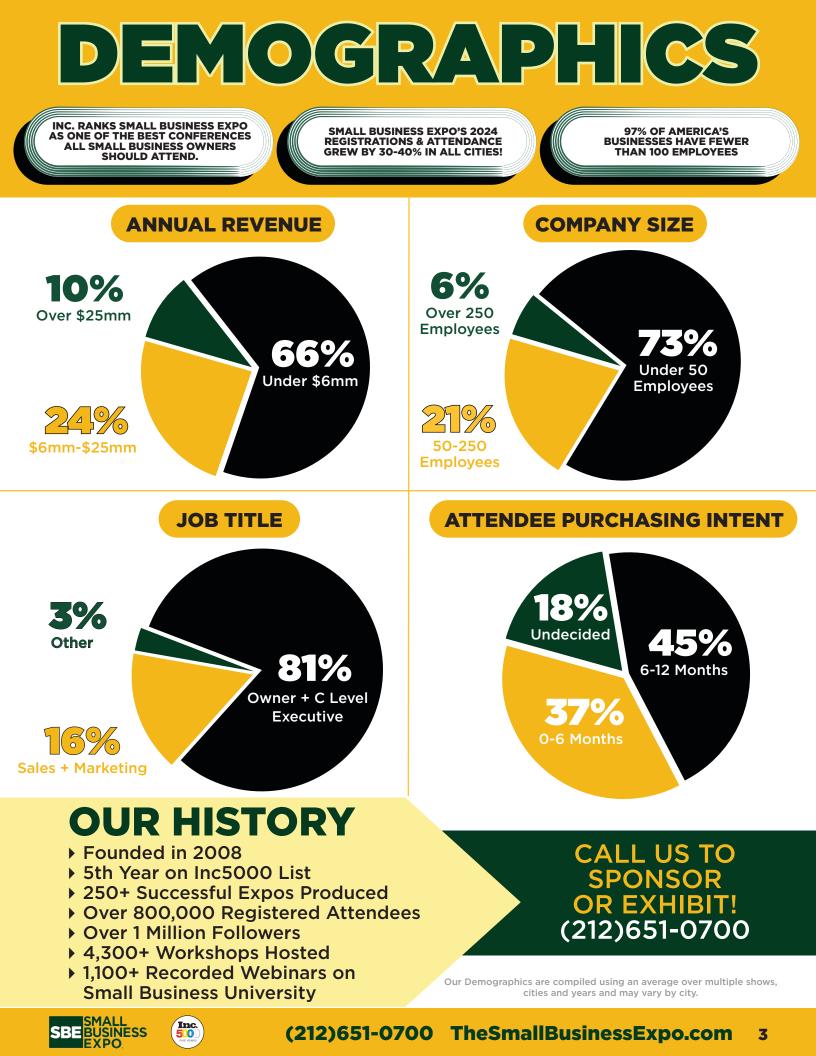
VIEW LIVE SHOW PROMO



VIEW TESTIMONIALS

Ship CLICK TO PLAY





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2025	SAN FRANCISCO JUNE 18		Las Vegas Orlando Philadelphia		Boston Chicago Dallas Houston Miami		Atlanta Los Angeles New York City		
<b>MIAMI</b> MARCH 6	PHOENIX SEPTEMBER 12	BOOTH SIZE Larger Booths Available San Diego		San Francisco Washington D.C.		new rone only			
		<b>10'x10'</b> (100 Sg Ft)	\$3,995		\$4,295		\$4,595		
<b>ORLANDO</b> MARCH 11	<b>SAN DIEGO</b> SEPTEMBER 18	10'x20'	\$7,795		\$7,995		\$8,795		
WASHINGTON, D.C.	LAS VEGAS	(200 Sq Ft)	<b></b>	55	<b>Þ</b> 4	,995	<b>Ф0,/9</b> 5		
MARCH 27	OCTOBER 1	<b>20'x20'</b> (400 Sq Ft)			\$15,995		\$16,995		
<b>PHILADELPHIA</b> APRIL 9	LOS ANGELES OCTOBER 8	BOOTH & WORKSHOP COMBOS							
BOSTON APRIL 22	AUSTIN OCTOBER 30	10x10 BOOTH 10 WORKSHOP	REG LIST REG LIST REG PREM LO				REG LIST		
NEW YORK CITY MAY 7 SMALL BUSINESS WEEK	HOUSTON	\$6,990 Plus add \$600 NYC, ATL & LA \$6,995 Plus add \$1,500 NYC, ATL & LA \$7,895 Plus add \$1,500 NYC, ATL & LA \$9,795 Plus add \$1,500 NYC, ATL & LA   Save \$1,000+) \$2,000 NYC, ATL & LA \$1,500 NYC, ATL & LA \$1,500 NYC, ATL & LA   Add a Webinar for Only \$995 (Reg. \$1,95+) \$2,100 \$2,100			add \$1,500 NYC, ATL & LA (Save \$1,490+)				
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COLUMBUS MAY 21	<b>DALLAS</b> NOVEMBER 19		1. A	Table &		Pipe	& Drape Back & Side Rails		
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JUNE 4	DECEMBER 10	All Booths Add 5% Venue Cleaning Fee & \$195 Set-Up Fee (Pipe & Drape) (per sh							
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	Swyout Purchase ROLLING REGIS		PREMI			TION \$9			
Wartch VIDEO Workshop I Show Agenda Agenda &	a on Website, Event App.	\$4,000 \$5,000	PREMI	UM C	ORN	IER \$1	1,695		
	YOUR AD WILL APPEAR OFFERS SECTION OF THE	IN THE SPONSORED	ULI		REM		CATION		
	VIEW SAMPLE	\$350				XHIBITOR			

### STEP 4. CUSTOMIZE YOUR BOOTH (Optional)

\$4,995

\$7,995

In addition to your Exhibitor Booth Fee.

\$11,995

\$17,995

AS YOU MEET WITH ATTENDEES.

VIEW DETAILS \$150

Webinar promoted in our Weekly Upcoming Webinars Newsletter. We handle all marketing & logistics for you.

VISIT SBU

Save money & headaches with one of our turn-key Booth Build Packages. Starting as low as \$1,895 per show



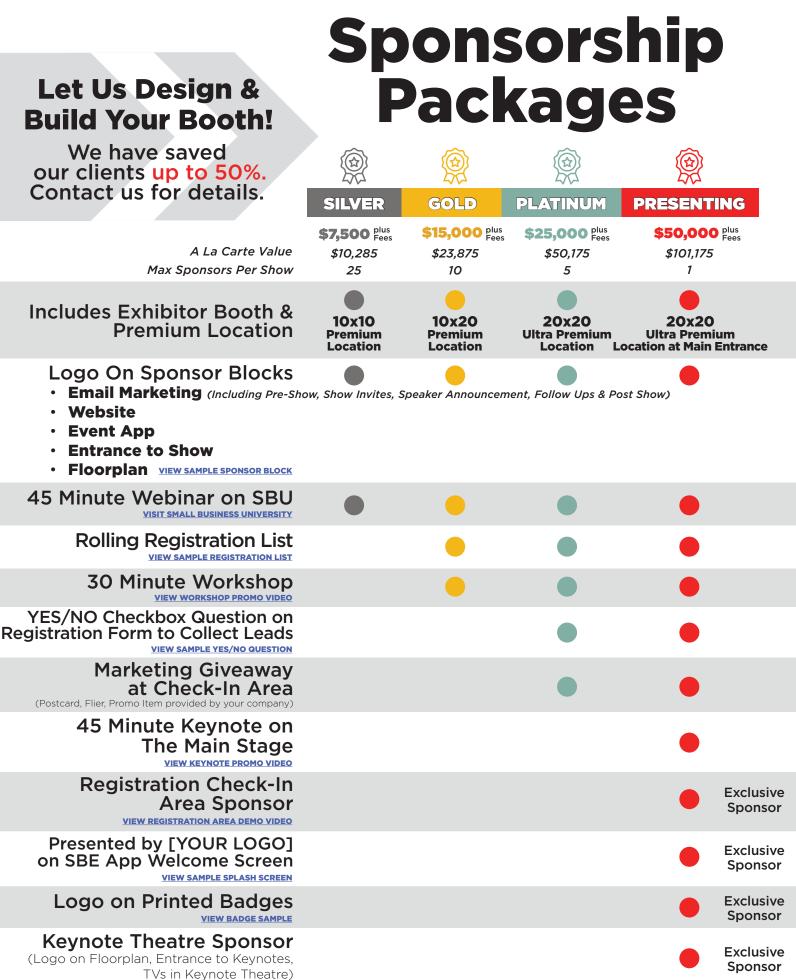




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VIEW KEYNOTE THEATRE PROMO VIDEO



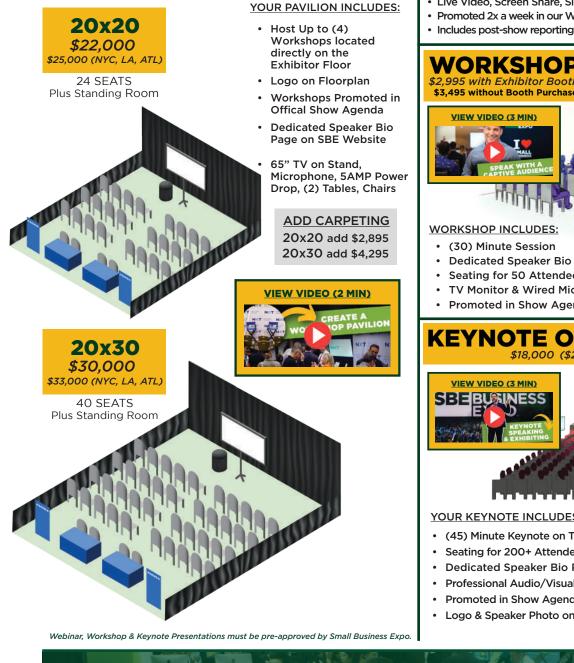
# SPEAKING & THOUGHT LEADERSHIP

# WORKSHOP PAVILION

inc

ASTEST-GROWING

Host multiple workshops in your Exhibitor Booth all day right on the Exhibitor Show Floor. Attendees gather all day around your Workshop Pavilion creating buzz & excitement. Your Workshop Pavilion Workshops are promoted in our Show Agenda on our Website & Event App.



#### WEBINAR **ON SMALL BUSINESS** UNIVERSITY \$1,995

Over 1,000 Webinars Produced! VIEW UPCOMING & PAST WEBINARS

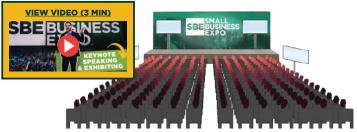
#### WEBINAR INCLUDES:

- (45) Minute Virtual Webinar Session
- We handle all Marketing & Logistics
- · Live or Pre-Recorded by you
- Live Video, Screen Share, Slide Show, Polling, Hand-outs
- Promoted 2x a week in our Weekly "Upcoming Webinars" Newsletter
- Includes post-show reporting (i.e. Attendees & Emails, Chat Transcript & more)



- Dedicated Speaker Bio Page on SBE Website
- Seating for 50 Attendees
- TV Monitor & Wired Microphone
- Promoted in Show Agenda & Eblasts





YOUR KEYNOTE INCLUDES:

- (45) Minute Keynote on The Main Stage
- Seating for 200+ Attendees (varies by city)
- Dedicated Speaker Bio Page on SBE Website
- Professional Audio/Visual Set-Up
- Promoted in Show Agenda & Eblasts
- Logo & Speaker Photo on Large Screens





SBEBUSINESS

# **DIGITAL REACH**

	WEEKLY WEBINAR NE SENT 2X PER WEEK (8 SENDS IN A MONT APPROX. OPEN RATE: 17-26%   APPROX. CLICKT	H) TO APPRO	X. 150,000+ SUBSCRIBERS		
	ARTWORK SPECIFICATIONS VIEW SAMP	PLE	<b>\$2,995</b> /month		
	SMALL BUSINESS CO NEWSLETTER SENT 1X PER MONTH TO APPF APPROX. OPEN RATE: 22-30%   APPROX. CLICKT	<b>SPONS</b> ROX. 540,000	<b>DR</b> D SUBSCRIBERS : 0.8-3.5% (VARIES BY OFFER)		
	ARTWORK SPECIFICATIONS VIEW SAME		\$1,995/month		
	ROLLING REGISTRATI REGISTRATION LIST SENT W		NYC / LA / ATL	PRE-SHOW \$5,000	POST-SHOW \$6,000
) <u>*=)</u>	WITH NEW REGISTRATIONS	ADDED			
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YES	YES/NO REGISTRA QUESTION	TION	NYC / LA / ATL	\$6,000	
NO	VIEW SAMPLE		ALL OTHER SHOWS	\$5,000	
	PUSH NOTIFICATION PUSH NOTIFICATIONS ARE SEN ATTENDEES & EXHIBITORS DUF SHOW IN THE OFFICIAL EVEN VIEW SAMPLE PUSH NOTIFICATION	IT TO ALL RING THE NT APP	\$795/each \$1,795/for 3		
	DIGITAL AD IN EVEN YOUR AD WILL APPEAR IN SPONSORED OFFERS SECT THE OFFICIAL EVENT A ARTWORK SPECIFICATIONS	N THE ION OF	\$350	0	
	LEAD SCANNER A CAPTURE CONTACT INFORM & TAKE NOTES AS YOU M WITH ATTENDEES. VIEW DETAILS	1ATION	\$150		

# **BRANDED SWAG SPONSORSHIPS**



MUST BE ORDERED 6 WEEKS PRIOR TO SHOW DATE.

Inc.

**500** 





# LET US DESIGN & BUILD YOUR BOOTH! Save up to 50% when compared to most competitors!

# ALL PACKAGES ARE PRICED PER SHOW AND INCLUDE:

- DESIGN & FABRICATION
- SETUP/BREAKDOWN LABOR
- AV/ELECTRICAL LABOR
- SHOW TO SHOW SHIPPINGS FEES
- BOOTH MATERIAL HANDLING FEES
- BOOTH POWER FEES

### \*ADDITIONAL COST ADDED TO THE PURCHASE OF BOOTH SPACE\*

# 10x10 Booth Semi-Custom Packages

Save money and headaches with one of our Semi-Custom Discounted Booth Build Packages.





# Have your own vision for a booth?

# **Fully Customizable Booth Builds**

SINGLE BOOTH (10X10) AS LOW AS \$6,995 / SHOW

**DOUBLE BOOTH (10X20)** AS LOW AS **\$8,995 / S**ноw QUAD BOOTH (20X20) | As LOW As \$10,995 / Show



AS LOW AS **\$8,995 / S**How





Email us for a Quote boothbuilds@theshowproducers.com Have an existing quote from another company? Send it to us and we will beat the price

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# SHOW AREA SPONSORSHIPS

# WELCOME BREAKFAST \$30,000 / \$35,000 (LA & Atlanta) / \$45,000 (NYC)

Our Welcome Breakfast is a great way to kick-off the Small Business Expo. The Breakfast is scheduled (1) Hour prior to the Show opening. Our Small Business Owners & Entrepreneurs start their day with a great breakfast, networking and opening remarks from your company.





### Includes:

- 10x10 Premium Exhibitor Booth & Rolling Registration List 20 Minute Speaking Engagement
- (Audio/Visual included & varies by city) One Hour Continental Breakfast for up to 150 attendees (Upgrade to a Hot Breakfast for only \$4,000 / \$6,000 NYC, LA & Atlanta)
- Logo Placement around the Breakfast
- Branded as "Welcome Breakfast sponsored by [YOUR COMPANY]"
- Listed in Event App & Website Agenda
- Listed on Push Notifications to Attendees in Event App
- Logo on Floor Plan
- A welcome table at the front entrance for your company to welcome guests as they arrive and provide your company's literature (literature provided by your company)
- Branded Table Tents on each table
- One branded gift item for attendees as they arrive (P)

# SPEED NETWORKING

### \$15,000 / \$18,000 (NYC, LA & Atlanta)

Attendees absolutely love our Speed Networking Area. Attendees make important connections and build their network in these fun & brief 1-on-1 meetings. Every (2) minutes, the bell rings and attendees switch tables to make a new connection. This is a great opportunity to meet a lot of people very fast.



(P) THIS IS A PRINTED ITEM AND REQUIRES A MINIMUM OF (4) WEEKS BEFORE THE DATE OF THE SHOW TO BE ABLE TO PROVIDE THIS ITEM. PRINTED ITEMS ARE PRINTED WITH YOUR LOGO IN WHITE AND WILL APPEAR CO-BRANDED WITH THE SMALL BUSINESS EXPO LOGO.



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# **SHOW AREA SPONSORSHIPS**

# COFFEE BREAK \$15,000 / \$18,000 (NYC, LA & Atlanta)

Everyone loves (needs) coffee! And, thanks to you, our attendees will be able to enjoy a cup of freshly brewed coffee while they build their network. Our Coffee Break is set up with hot coffee (varies by city) and scheduled at the time of your choosing during the day.



# VIEW VIDEO (1 MIN)

### Includes:

- 10x10 Premium Exhibitor Booth & Rolling Registration List
- Coffee service for 350 attendees. Additional coffee may be purchased at an additional fee.
- Logo Placement on Large Backdrop branded as "Coffee Break sponsored by [YOUR COMPANY]" (P)
- Listed in Event App & Website Agenda
- Listed on Push Notifications to Attendees in Event App
- Logo on Floor Plan
- Your literature (Brochure, Flier, Booklet) placed on the Coffee Break table (materials provided by you).
- Full Color Branded Insulated Paper Cups (P)
- Branded Napkins (P)

### Popular Add-Ons

 Additional Coffee (\$3,500 / \$5,000 NYC, LA & Atlanta per 100 attendees)

# **NETWORKING HAPPY HOUR**

Our Networking Happy Hours are epic! Attendees, Sponsors & Exhibitors always leave with a big smile. We host an Open Bar (usually Beer & Hard Seltzers and varies by city) for the last hour of the show. This is a great opportunity for our Attendees, Exhibitors & Sponsors to mix and mingle with everyone they met from the Expo.

Upgrades to a Full Liquor Bar and additional Food are available at an additional cost.





(P) THIS IS A PRINTED ITEM AND REQUIRES A MINIMUM OF (4) WEEKS BEFORE THE DATE OF THE SHOW TO BE ABLE TO PROVIDE THIS ITEM.

PRINTED ITEMS ARE PRINTED WITH YOUR LOGO IN WHITE AND WILL APPEAR CO-BRANDED WITH THE SMALL BUSINESS EXPO LOGO.

### Includes:

• 10x10 Premium Exhibitor Booth & Rolling Registration List

\$18,000 / \$25,000 (NYC, LA & Atlanta)

- Branded as "The Networking Happy Hour sponsored by [YOUR COMPANY]"
- Complimentary Bar (usually beer & hard seltzers drink selection varies by city) (Upgrade to Full Liquor Open Bar for only \$5,000 / \$7,500 NYC, LA & Atlanta)
- Complimentary Hors d'Oeuvres (food selection varies by city)
- Custom Signature Drink (selections & availability vary by city)
- Logo Branded Can Koozies (P)
- Logo Branded Cocktail Napkins (P)
- Listed on Event App & Website Agenda
- Listed on Push Notification to Attendees in Event App
- Logo placement on large TVs or backdrop during Happy Hour
- Logo on Floor Plan
- Uplights in your company's colors
- Announcements made throughout Happy Hour thanking you as a Sponsor
  - (2) Minute Live Announcement during the Happy Hour made by your company
    - 6' Table to provide SWAG and literature (Brochures,
  - Flyers, Booklets) to attendees (materials provided by you). Access to VIP Seating Area for your Company

